



The Arc[®]
of the Triangle

2017-18

Annual Report



#seetheperson

MISSION STATEMENT:

The Arc of the Triangle, Inc. supports children and adults with intellectual and/or developmental disabilities [I/DD] to achieve their personal goals and dreams in our community through partnership and advocacy.

VALUE STATEMENT:

The Arc of the Triangle, its staff and board of directors value individuals with intellectual and developmental disabilities [I/DD] and their families by:

- *Empowerment, self-determination and diversity*
- *Reinforcement through social, cultural and linguistic competence*
- *Innovation and social change through advocacy*
- *Integration through quality programs/services and natural supports*
- *Respect and equality through person centered beliefs and a strong community*
- *Support of families through safety, security and respite*

STAFF 2017-18

Jennifer Pfaltzgraff, Executive Director

Lisa Maier, Quality Assurance Director

Michelle Merritt, Director of Individual Services

Susan Swearingen, Director of Employment Services

Michelle Foy, Director of Community Programs

Individual Services:

Mike Kirschner, Assistant Director of Individual Services

Maranda Beckwith Marie Dionne

Ramona Castillo-Segoviano Will Goble Trista Palmer

Nicole Dennis Amanda Hall Steph Madara

Employment Services:

Barb Germiller Tamela Haywood Naiomi Hicks

Kathy Mayer Majesty Robinson Rachel Werdebaugh

Community Programs:

Susan Chandler, Assistant Director of Volunteer Services

Courtney Owens, Outreach & Volunteer Specialist

Doug Gill, Supported Retirement Coach

Ellen Perry, TSAN Advisor

Administrative Team:

Stephanie Harris Kenneth Kelty

Shauna Leng Marilyn Monroe

Eileen Patrick Heather Sapp

Message from Jennifer Pfaltzgraff, Executive Director

Dear Friends and Supporters,

Hard work. Dedication. Positivity. Creativity. These are all traits that the staff and board of directors of The Arc of the Triangle possess. And it's a good thing we do. 2017-18 proved to be the turning point The Arc needed to finally see the end of growing pains that have plagued us since the merger of the Wake, Durham and Orange Arc Chapters 4 years ago.

The most obvious success was closing out the year with a profit. Previous years it was necessary to spend our financial reserves to pay the bills, make payroll. But 2017-18 not only did we not use a dime of reserves, we also made a small profit.

We did make cuts in several areas that were wasteful. With those smart financial decisions, we were able to give salary increases to deserving staff and make some IT improvements.

We saw growth in service delivery in certain geographic areas which were gains in two areas- financial as well we are now serving more individuals and families. Supported Employment, Community Navigator and Waiver Services grew in areas that we had not had a meaningful presence.

Areas of Growth	FY '16-'17	FY '17-'18	Growth
Contributions	\$299,000	\$339,000	13%
Community Guide/Navigator (Orange County)	\$36,000	\$95,000	264%
Supported Employment (Wake, Durham, Orange)	\$279,000	\$341,000	21%
Services from Alliance Behavioral Healthcare (Wake & Durham Counties)	\$397,000	\$749,000	89%
Areas of Savings			Improvement
Administrative Salaries	\$1,076,000	\$976,000	10%
Office Expenses	\$87,000	\$76,000	14%
Travel Expenses	\$115,000	\$87,000	32%

AGENCY TOTALS	FY '16-'17	FY '17-'18	
Income	2,988,880.89	3,338,023.16	Improvement
Expenses	3,522,163.78	3,455,176.74	In one year
	-205,000	244,000	\$½ million

Quality. Trust. Empathy. Knowledge. These are all of the traits the community has come to expect from The Arc of the Triangle. One of the things that separates The Arc from other service providers is the fact that we balance our state-funded service delivery with a myriad of community programs and events. They are the jewels in our crown. The list is a long one. (see pages 8-9) One that we are very proud of. Because of the diverse array of programs and events we can reach thousands of children and adults with I/DD who may not have Medicaid or other financial support. Whether it's seniors enjoying Supported Retirement or hundred of children with special needs visiting Santa at Party & Pics with Santa- the pride we feel is heart warming.



Of course it takes hard work and finances to provide all of these jewels! We hold fundraisers, count on our members, and apply for local grants. Our CASINO ROYALE in February was a sold out event. Kendra Scott in Raleigh and Durham supported us with two fundraisers! Tradition rolled on at our annual Bowl-a-thon.

It also takes volunteers and community partners who donate their time and talents and in-kind donations. At The Arc of the Triangle we are very lucky to be constantly building relationships that make The Arc stronger allowing us to do more for children and adults with I/DD right here in the heart of North Carolina.

Assuring Quality

by Lisa Maier, Quality Assurance Director

In the summer of 2017, The Arc went through three significant reviews from our Managed Care Organizations (MCO): Alliance Behavioral Healthcare and Cardinal Innovations as well as The Council on Quality and Leadership (CQL) our National Accreditation body. We took the feedback and suggestions as well as the results from staff and families surveys and as a team, worked on multiple improvement projects simultaneously. These groups are made up of staff from each department so all services and supports are considered as we discuss agenda items. Below are some of the big projects we have been working on.

The Human Rights Committee (HRC) is a required committee that reviews any kind of restriction, positive behavior plans, and our incident reports. The HRC identifies trends used for training and provides feedback to Teams around easing rights restrictions. This past year we took an in-depth look at protective equipment to make sure participants with bed rails, lap belts and other kinds of equipment did not restrict the person's freedom of movement (meaning they were repositioned frequently to avoid bedsores and were not confined to one place all day). We reviewed the three people we support as their representative-payee. In reviewing these cases, we determined that staff are working on money management skills with hope to one-day return full control over their money back to them. Guardianship is not an easy topic to review when The Arc only supports a small part of a participant's day. The HRC wanted to start by giving our participant's and families information about alternatives to guardianship. We are in the process of drafting a booklet about guardian and other legal issues to share with all our families by the early 2019.

Our **Safety Workgroup** has worked on making sure our offices meet the American's with Disabilities Act (ADA) requirements and staff are trained for emergencies. This group created our Disaster Preparedness Booklet that all families receive. Our hope is that our families use that guide to start conversations about planning- what to do in case of a fire or how to create a disaster kit. This team is now working on a health guide that we hope will be beneficial to everyone we support.

The **Recruitment & Retention Workgroup** is one of the largest and most productive workgroups.

This team of staff, which includes our Executive Director, has worked tirelessly on new and creative ways to recruit new talent and improve staff training to be more engaging to both seasoned and new staff. This group has also worked on several employee appreciation activities and giveaways to increase connections to our staff that work in our participant's homes and communities since we do not see them as often as we would like to. Already we are seeing improvement in support professional retention and recruitment.

Last fall we took some time from a quarterly training to meet with our direct support professional staff for a conversation about several ways we can support them. Continuing education was a big topic. The **Training Workgroup** took this feedback and has been looking at ways to do have more online training and making face to face trainings more robust and about topics that really impact and can improve staff skills.

A significant part of The Arc of the Triangle's success and its efficiency is making sure the paperwork we are required to do includes accurate, easy to understand information and a practical format. This group works to review our forms for required updates, ensures we eliminate duplicity and we make completing the forms as easy as possible for our participants, families and office staff. We thank the **Forms Workgroup** for working behind the scenes making sure we keep up with endless changes we need to keep up with.

QA/QI, Cultural Diversity and our **Social Committee** are our newest work groups that have been spun off of the Leadership agenda. As we grow and start planning for Medicaid reform, we do not want to lose sight of our ongoing quality assurance/quality improvement projects, continue our efforts to support our diverse families and community partners and celebrate staff.

In this last year, I am amazed at how much we have accomplished through our workgroups and I'm excited to see what we will do in the coming year.



The Council on Quality and Leadership
Partners in Excellence; Leadership for the Journey.

Supported Employment: On the Job

by Susan Swearingen, Supported Employment Director

This has been our most successful year to date in Supported Employment. We brought 54 new participants into the program during the year and helped 43 participants find jobs. Jobs ranged from working in grocery stores, retirement homes, and restaurants, as well as participants working in candy stores, office buildings and golf courses. We also conducted vocational evaluations for 23 participants at 69 job sites to determine job readiness and vocational interests and abilities. This information becomes invaluable to our Employment Specialists as they determine the best path for employment for the participants we serve.

Supported Employment had some staff changes this year. Both of the new hires came from within The Arc family promoting two of our support professionals to employment specialist. With their knowledge of The Arc and their experience in the field they both transitioned easily into their new titles and have been very successful within the Supported Employment Department.

We support individuals all over the Triangle, all with different dreams for work and their future. One of our participants now working is Gachanja. Gachanja recently graduated from high school in Knightdale. His dream was to work in a shoe store where he could wear a white shirt and tie to work every day and help people buy shoes. Gachanja was referred to The Arc in November of 2017 for Supported Employment Services. In our meeting with him we explained that it might take us a little while to find something so specific but that we would work hard for him to get him the job that he wants. It did take some time and Gachanja is working in the men's department at Belk in Triangle Town Center. He is assisting customers with purchasing dress shirts, ties, pants and suits. He is next to the shoe department where he can suggest a pair of shoes to go with their new clothes. He is wearing a shirt and a tie to work every day and performs the duties of his job with a smile on his face.

For almost a year Kyle had been sitting at home since graduation from high school. His self-esteem and confidence were very low and his anxiety was very high. The Arc Employment Specialist working with him was concerned as to whether or not Kyle would be able to work due to his panic attacks and other behaviors that might prevent him from working with customers in a public setting. Kyle wanted to work in the fast food industry and a friend of his told him about a

restaurant called Culver's in Wake Forest. He researched it online, visited to try out the food and decided this was the place he wanted to work. The Employment Specialist, though hesitant about having him work with customers, was able to schedule an interview for him. In the interview Kyle was able to talk about all of the things that he had learned about the origination of the restaurant. The interviewer was so impressed that

He is so happy at work that his manager has had to ask him to stop twirling in the restaurant!

they gave him the job on the spot. Kyle is working as a crew member where he takes orders, serves customers and does whatever is asked of him. He is so happy at work that his manager has had to ask him to *stop twirling* in the restaurant. He is no longer the anxious young man we met last year. He is very confident in his job and loves going to work. His mom reports that he comes home from work happy and he has had no

episodes of anxiety since starting his job in May.

Project SEE

Project SEE [Supported Employment Experiences] is our 6 week summer internship in Wake County. We had a successful summer with the 10 students who participated this year. The program struggled to get participants who met all of the qualifications despite our partnership with Wake County Public Schools and the Occupational Course of Study (OCS) program.

The students worked in teams of two along with a job coach at a variety of job sites throughout Wake County. The sites used this year were Marbles Kids Museum, NC State University International Housing, SAS Institute Cafés, and The Lodge Independent Living Center. All of these sites have been a part of Project SEE for many years and always look forward to working with us each summer. The students worked hard learned a lot of new skills. They were all able to earn at least 135 credit hours towards earning their OCS diploma and gained a level of confidence in their abilities at work that will carry over into paid employment in the future.



Individual Services: Quality Services and Support

by Michael Kirschner, Interim Individual Services Director

The Arc of the Triangle's participants had a great year utilizing the myriad of Individual Services we offer. This includes Community Living and Supports, Respite, Supported Employment, Alternative Family Living, Supported Living, and Community Networking. We continue to strive to provide quality services and pursue ways to help improve the lives of those we serve. We do this with respect and care by building independent life skills for the future. For 15 years I have had the pleasure of working at The Arc of the Triangle. Seeing our participants grow and succeed is one of the aspects of the job that I enjoy most. It helps give me perspective. When a parent is feeling frustrated and worries their child will never be able to do a specific task, I can always come back to them and say we have seen successes where we thought there might not be; that we have seen goals achieved in difficult situations. That hope, that determination becomes the driving force to continue to work on goals and pursue that dream. We love being a part of that.

One of our participants had spent a lot of time at his home once he was out of school, not doing much at all. Part of the challenge was where he lives and that he does not have a lot of opportunities. To make things more complicated, it was difficult to find staff that was willing to drive to the remote area. He was getting bored and needed something to do and wanted to get out and volunteer, work and be with people his own age. He and his family were struggling to know where to start to help him achieve his wants and needs. Then the tide turned, we matched a new Support Professional with him and that's when things started to improve. She went beyond what was expected helping him to discover opportunities to get him out of his home during the day. They found a great opportunity volunteering at an Animal Shelter. He now regularly volunteers with several different organizations. At one site there is potential it might turn into a paid position. He is very excited about his future and has goals which his Support Professional will continue to help him achieve. This is why we have and continue to focus on integrating into the community and developing social capital so our participants can live and have opportunities like everyone else.

This is why we have and continue to focus on integrating into the community and developing social capital so our participants can live and have opportunities like everyone else.

The Individual Services Department is responsible for overseeing the every changing landscape of services and their funding sources. This includes the Innovations Waiver, IPRS State Funding, B3 Medicaid funding and Private Payment. The Arc of the Triangle provides continuity of care because we know how important it is to give support that is consistent.



The growth we have experienced this year has been deliberate. As we continue to grow we are reaching out to those counties that need our services the most. This past fiscal year we brought in 12 new participants for our Community Guide/Navigator Services in Durham, Chatham, Orange and Person Counties with a 264% growth in one year. We also brought in 9 new participants to receive one-on-one supports in Durham and Wake counties with a 89% growth in Waiver Services. As we continue to grow we do so cautiously to ensure we provide excellent customer service through recruiting and retaining quality support staff balanced with an understanding of our participants goals and dreams.

Community Navigator

by Steph Madara, Community Navigator

The Community Guide/Navigator department assists in connecting participants to valuable resources in their community. In July 2017, the Community Guide/Navigator department supported 46 participants which compares to 58 participants who were receiving services in June 2018. The CG/N department has continued to grow since then.

The Community Navigator makes connections with community members, service providers, and other qualified professionals to build a network of resources for their participants. In the 2017-2018 fiscal year, the CG/N department successfully connected participants to local therapeutic service providers for ABA therapy, one-on-one counseling, as well as speech and occupational therapies. Community Navigators link participants to social activities and community events related to their interests and goals that they might otherwise have been unaware of. Additionally, Community Navigators assist in completing referrals to Vocational Rehabilitation to connect participants to local employment and volunteer opportunities. Community Navigators also attend Individualized Educational Plan (IEP), Individual Support Plan (ISP), and other meetings to serve in an advocacy role for participants and their families as needed.

Community Navigators explore classes of interest for their participants to enroll in to further both their personal and professional goals. For one participant supported by the CG/N department, his goals centered around improving his culinary skills in hopes of becoming a chef one day. When his Community Navigator received information detailing an upcoming opportunity to participate in a "Career College" level course in Culinary Arts at Central Carolina Community College, the Community Navigator knew it could be a positive experience for him and shared the details with his mother. The following is an excerpt from an email exchange between his mother and the Community Navigator:

"I have just registered [my son] for the I/DD culinary class that you had sent me information before, that was in development over the past few weeks, at Central Carolina Community College. The class looks perfect for [my son] to help him further his culinary skills related to his job at [a local restaurant]. I really appreciate you sending me the flyer about the class development/class. Keeping my fingers crossed it will work out :-) It will be his first college like class since he graduated from high school in 2016."

Human Resources

by Eileen Patrick, HR Generalist

Recruitment and retention were the main focus for the human resources department throughout the year. Data shows high turnover rates in the direct care profession. We implemented diverse strategies to measure and improve our retention rates. We stabilized our hourly wage and shifted focus onto employee satisfaction. As well, we targeted areas to maximize our candidate pool. This made it so that we ended the year with a very positive outlook for hiring and retention.

One incentive program that was implemented this year was the Employee of the Quarter program (EOTQ). This recognizes employees that do an exemplary job with our participants and families and have awesome qualities as an employee. Each of these employees received a bonus and a certificate to honor them.

2017-18 Winners

Kristina Payton – Job Coach (nominated by Tamela Haywood and Lequinta Bryant)

Betsy Phillips – Support Professional (nominated by Maranda Beckwith and Angela Whitaker)

MJ Fredeen – Backup Support Professional (nominated by Marie Dionne and Jaleh Hagigh)

Edwena Miles – Support Professional (nominated by Jaleh Hagigh and Marie Dionne)

To further our Employee Recognition, we also hosted Staff Appreciation week. This allowed for support staff to build relationships with office staff and to participate in fun activities. We gave out a lot of prizes and treats and got to know each other. This year proved instrumental in laying a strong foundation for success.



Community Programs Across the Triangle

by Michelle Foy, Community Programs Director

Growth & Consistency of TSAN:

The Triangle Self-Advocate Network (TSAN) is now being led by self-advocate Ellen Perry in all three counties across the Triangle (Wake, Durham and Orange). Ellen has been a self-advocate for over 40 years and it has been her mission in life to advocate for individuals with intellectual and developmental disabilities. She originally provided "Lunch & Learn" meetings to our self-advocates in Orange County, but in February 2018 was hired as the TSAN Advisor for all three counties after the advisor for the Wake and Durham County groups accepted a full time job. Ellen brings a wealth of experience and excitement to the position and we couldn't be more pleased!

By having one TSAN Advisor, we now have consistency throughout the Triangle and at every meeting members have the opportunity to explore different topics important to their individual life, including: becoming a self-advocate, jobs, home living, becoming involved in the community and many other topics of their choice. If a member misses their group meeting, they are always welcome to attend another scheduled TSAN meeting for that month regardless of the location. TSAN is not all work and no play... this past spring TSAN members attended the Durham Bulls Baseball game to support The Arc Choirs as they performed the National Anthem and fun was had by all. TSAN not only offers individuals with I/DD an opportunity to learn and make connections in their community, it also offers members an opportunity to make new friends and enjoy getting together!



Community Programs:

There are a lot of exciting new things happening in the Community Programs! This past winter Courtney Owens was hired as the Outreach & Volunteer Specialist and began working with the Community Programs Director, Michelle Foy. The Community Programs continue to be the "jewel" of The Arc and programs are now uniformed across the Triangle. The goal has been to make the community programs more inclusive and now participants and community members alike can enroll in any of our community programs through our community programs application.

Regardless if you are enrolled in our **Supported Retirement Program**, one of our two choirs (**M'n'M Singers & Grace Notes**), our **Triangle Self-Advocate Network (TSAN)** group, our **Community Connections Partner Program** or our Chapel Hill programs (**Arc HOOPS, Cooking & Nutrition Class, Petals with a Purpose or Friday Fun Day**), they are all great ways for participants to socialize, be independent and feel a sense of purpose. Programs will begin having themes incorporated into the sessions such as when the cooking class explored Hispanic Heritage month in September when they learned to prepare Mexican and Puerto Rican dishes that they couldn't wait to try at home! No matter what program it may be, each week our participants look forward to participating in an Arc of the Triangle Community Program and experiencing something new.



Events in our Communities

ARC HOSTED

- Annual Meeting and Arc Awards
- Supports and Seminars: Special Needs Financial Planning
- Supports and Seminars: Writing a Letter of Intent
- Family Fun Night @ Marbles Kids Museum
- Spooktacular @ Marbles Kids Museum
- Party & Pics with Santa - Durham
- Party & Pics with Santa - Raleigh
- Community Holiday Party
- Arc Choirs Talent Show



present a holiday experience for kids with special needs and their families

PARTY & PICS with Santa



OUT IN THE COMMUNITY

Resource Fairs:

- Garner Magnet High School - Garner
- A Day to Connect Brooks Ave. Church of Christ - Raleigh
- DisABLE the Label - Durham
- Heritage High School - Wake Forest
- Special Education Advisory Council - Raleigh
- Lake Myra Elementary School, Wendell
- Town of Cary - Care & Share
- Durham Public Schools
- Civitans- Holly Springs
- Richland Creek Community Church - Wake Forest
- Green Hope High School - Cary
- Alliance Behavioral Healthcare

- Round Table with Congressman David Price
- Cam's Champs with the Carolina Hurricanes
- UNC Wellness Expo - Chapel Hill
- Museum of Life & Science Sensory Day - Durham
- The Arc of NC Conference - Winston Salem
- Crossroads Fellowship Community Partner Dinner - Raleigh
- Durham Lions Club - Durham
- Holly Springs Autism Awareness Event
- Durham Bulls Baseball Game



What is a Letter of Intent?

(Think Operations Manual...)

And why does my child with special needs need one?

Workshop to get started writing yours.



Volunteers and Community Partners

There are vital elements to making a successful non-profit agency. And volunteers and our community partners are one of the more important pieces. We recognize everyone who has helped out in some way with The Arc of the Triangle.

VOLUNTEERS:

Arc Office: Chapel Hill Beth Foyle
Arc Hoops: Kristen Brookshire, Matthew Fox
Grace Notes Choir: Dona McNeill, Tony Scott, Eric Fisher
M'n'M Singers Choir: Kaylee Bannon, Rob Gelblum, Mary Lou Gelblum
Nutrition & Cooking Class: Sherry Anscher, Ashlee Taylor
Petals with a Purpose: Panna Patel
Supported Retirement: Mitch Taper
Alpha Phi Omega (volunteers)
Americorps
Arnold Air Society, NC State
NC Central University (volunteers)
NC State's Arnold Air Society (volunteers)

COMMUNITY PARTNERS

Amante Pizza, Falconbridge Chapel Hill
BJ's Wholesale Warehouse, Raleigh
The Caring House
Carrboro Fire Station, Carrboro
Chick-Fil-A
Chuck Jaynes Photography
Cici's Pizza
Covenant Christian Church, Cary
Good Shepherd Lutheran Church, Raleigh
Extraordinary Ventures, Chapel Hill
The Food Bank of Central & Eastern NC
Habitat Re-Store, Durham
Hargraves Community Center, Chapel Hill
Harris Teeter
Hillsborough Sportsplex, Hillsborough
Hillyer Memorial Church, Raleigh
HoneySuckle Tea House, Chapel Hill
HOPE Gardens, Chapel Hill
Long Beverages
Marbles Kids Museum
Mardi Gras Bowling, Chapel Hill
Meals on Wheels, Chapel Hill & Raleigh
NC Botanical Gardens, Chapel Hill
NC Central University (volunteers)
NC State's Arnold Air Society (volunteers)
Papa John's Pizza
Patricia Meszler Photography
Planet Fitness, Chapel Hill
PNC Bank, Chapel Hill
Reality Ministries
Resurrection Lutheran Church, Cary,
Santa Claus!
Steve Rubin Photography
Triangle Grace Church, Durham
UNC Health & Wellness Fitness Center, Chapel Hill
Whole Foods, Chapel Hill



A Special Day: On April 12, We had a workshop provided at no cost by The Zolor Group, a graphic facilitating firm, that led us through the steps of discussing the brand of The Arc of the Triangle. Not only did it help us to really talk about our image and how we get our message out to the community it was also a great day of team building and fun. By the end of the project, as a team, we developed a tagline for the agency to use:

***"Recognize disabilities.
Emphasize abilities."***

The feedback from staff was that it was a great day. That it felt good to have the opportunity to give their input on something that was not in their wheelhouse. Overall a great experience.



PROJECT SEE EMPLOYERS:

NC State, University Housing
SAS Cafés, Buildings F and T
Marbles Kids Museum
The Gardens at Wakefield, Independent Living

2017 Arc Awards

Tuesday, September 12, 2017
Resurrection Lutheran Church
Cary, North Carolina

EMPLOYER OF THE YEAR

Springmoor Retirement Community

TEACHER OF THE YEAR

Teyarda Bryant

PROFESSIONALS OF THE YEAR

Lisa Madren
Maegan Mohr
Pam Brown

STUDENT OF THE YEAR

Julia Byass

VOLUNTEERS OF THE YEAR

Kaylee Bannon
Brian Gonyeau
Lisa Brenman

DIRECT CARE PROFESSIONAL OF THE YEAR

Corey Williams

COMMUNITY PARTNER

Greystone Baptist Church

EMPLOYMENT RECOGNITION

Loretta Ramos

DISTINGUISHED SERVICE AWARD

Marbles Kids Museum





CASINO ROYALE

Saturday, February 24, 2018
IMAX @ Marbles Kids Museum



ROYAL FLUSH

The Ireland Family Foundation and **EV extraordinary VENTURES**

4 OF A KIND
Publix
WHERE SHOPPING IS A PLEASURE

FULL HOUSE



THE FAMILY OF JIMMY STOCKLEY

JOSH RAVITCH & AMY ROSENTHAL



TWO PAIRS



APPLE, KOCEJA & ASSOCIATES, PA
CERTIFIED PUBLIC ACCOUNTANTS



ALL IN

Marie Hughes in honor of Ethan

The Rosanio Family

Christine Ryan & Katie Holmes

IN-KIND



Holiday Gift Drive Elves:

Pleasant Grove United Methodist Church
Glaxo Smith Kline & Marty Moore
Fidelity Investments
and many friends of The Arc!

Grants:

City of Raleigh
Crossroads Fellowship
Orange County
Town of Carrboro
Town of Chapel Hill
Triangle Community Foundation

Local Fundraisers

California Pizza Kitchen
Kendra Scott Gives Back



Bowl-A-Thon

Sunday, October 15, 2017
AMF Pleasant Valley Raleigh
1:30 - 4:00 in the afternoon

Turkey

LAW OFFICES OF Dave & Judy
JANET MCLAMB Woody

Double

Amy Rosenthal & Josh Ravitch
The Madden Family
DHG DIXON HUGHES GOODMAN LLP
The Stockley-Geringer Family

Single & In-Kind



Art Warner & Team Warner



In October we hosted our Annual **Bowl-a-thon** in Raleigh. Our generous sponsors made it possible to host a casual, fun event. Seventy nine bowlers joined us for a day of inclusive FUNd-raising that netted The Arc over \$8,000 in support of our community programs.



February brought us our first ever **CASINO ROYALE**. An incredible line-up of community sponsors made it possible for us to "gamble" and try a new kind of formal fundraiser. It was a night of Vegas style gambling, silent and live auctions, delicious dinner and desserts at Marbles IMAX Venture Hall. The event was a huge sold-out success- raising over \$28,000 because our guests were all *betting on a good cause!*

DONORS

\$10,000 + up

The Ireland Family Foundation
UNC's Zeta Tau Alpha Sorority

\$5,000 - \$9,999

Cardinal Track Club

\$2,500 - \$4,999

Publix Super Markets Charities, Inc.

\$1,000 - \$2,499

Lamb Foundation of NC, Inc.
Marie Hughes
The Pfaltzgraff Family
David & Judy Woody
Derek Elenbaas
Raleigh Neurology & Associates
Amy Rosenthal & Josh Ravitch
Michael Madden
Karen Geringer
Janet McLamb
Dixon Hughes Goodman, LLP
Marsh & McLennan Agency
Pediatric Possibilities PA
Barbara Prillaman
Second Story Health, LLC
The Rotary Foundation

\$500 - \$999

Marty & Carol Moore
Gordon & Cristina Flake
Chris Snyder
Lance Clevinger
Laura & Ken Alden
Hanry & Mary June Jones
Lia McNeilly
Sam Bryan
Kendra Scott Gives
Walter Walter
Bill McNairy
John Kessler
Abilitations Children`s Therapy
Kathy Burns
Robert & Gladys Cooney
Golden Corral
Heritage Cleaners Wake Forest
Apple Koceja Accountants
Stage and Sell Raleigh
Withers Ravenel Inc.
Your Cause LLC

\$250 - \$499

United Way of Greater Kansas City
Taylor Furr
Sally & Serena Buckner
Christine Ryan
Renee Gannon
Joe Bylinski
Trey Watkins
Frederick Haws
Art Warner
Susan & Michael Poteat
Ashley Ellis
Jason Barwick
Jeff & Donna Melton
Barb Germiller
Melissa Stockley-Jones
Linda Mathis
Richard Dumas
William Hoffman
Powell Medical Equipment, LLC

Katherine Rosania
Gerald Stockley
Allison George
David Whitney
Tom & Patty Davis
Marcia Spray

\$100 - \$249

Scott & Lisa Hanson
Todd Beadle
Stanley Black
LeeAnn Graham
Haws USA
Edith & Harvey Horne
Florence Roberts
Doug Gill
Emmy Boyette
Meredith Ellington
Rene & Deborah Gonzales
Carolina Harper
Michael Morrow
Steven & Janine Martin
Peter & Nancy Andersen
Lathan & Serena Craft
Jennifer DeCoursey
Greg & Donna Downs
Alyson & Jeff Emanuel
Scott Frazier & Gary Bowman
Richard & Jeanne Mammes
Tammy & Jeff Merritt
Bryan & Jennifer Stengel
Beth & James Warren
Holly Watkins
Michelle & Josh Merritt
Robert Faircloth
Lynn Cotterill
Joseph & Myra Dew
J. Michael McElreath
Tara Moore
Kathryn Jones
Steve & Melba Rubin
Nancy Mahoney
William Waugh
Joan-Ellen Deck
Susan Carol Robinson
Justin Barbaro
Bill Barnard
John Becton
Steve Blackmon
Michael Brown
Virgil Brown
Carden`s Body & Paint Service, Inc.
Connie Cochran
Patrick Conway
Randy Crawford
Dawn Enochs
Joseph Eule
Albert & Suzanne Failla
George Forrest
Suzanne Jones
Joe Kilsheimer
McAllister Design
Robert Miller
Michael O`Loughlin
Rachel Pack
Poonam Pande
Charles Pascarelli
Pediatric Therapy Associates
Philip Ribando
Brent Rinholm
H.B. Robertson
Jane Scott
Todd Shand
Naomi Slifkin
R. Lewis Stanford

MaryBeth & Dale Stillwell
Michael Tane
Edward Thomas
Karen Velasquez
Robert Walsh
Laurie Watts

\$50 - \$99

Teyarda Bryant
Dawn Rohlik
Yuan Farley
Katie & Pat Martin
Layton West
Marcia McDonald
Amy Garrity
Jeffrey Horsman
Philip Kregor
Michelle Foy
Frank Camperlengo
SunTrust United Way Campaign
Marlys Akin
Terry Ard
Janet Bailey
Charles Blalock
Charles & Archie Blanchard
Daniel Brady
Robert Bury
Charles Case
Tovah Coats
Jack Davis
Reese Dillard
Regina Dropkin
Melanie Edwards
Carla Erickson
Margarita Escaler
Condy Faulkner
Kim Feller
Kim Fogleman
Laura Fraioli
William Helms
James Henry
Gregg & Lori Ireland
Michael Jacobson
Leo Jarmusz
Randy Jones
Lynette Jung
Randy Kabrick
Jackie Kelty
Richard Liles
Max Lloyd
Cynthia McKee
Angela Mehdian
Corey Mercy
Charles Moore
Rollie Olin
Narayanan Parlikad
Brenda Peterson
Neal Peyton
Linda Piper
Gene Presson
Venkatesh Rao
Elizabeth Recoulley
Randy Richardson
Margaret Roesch
Hollis Shaw
Richard Silberman
Jeff Smith
Tracey Smith
David St. Hilaire
Robert Steinroeder
David Thompson
Dawn Tucker
Arthur Weeks
Donna Weeks

A Summary of the 2017-18 Fiscal Year

Total Public Support and Revenue:	\$3,686,164
Total Expenses	\$3,456,260

INCOME

Contributions	47,029
Special Events	50,637
Government grants	242,511
Other Grants	12,500
Contracted Services	3,250,049
Program Service fees	74,684
Investment income	7,735
Realized & unrealized gains	13,425
	<hr/>
	\$3,686,164

EXPENSES

Program Services	3,049,201
Advocacy, I&R, Education	66,022
Supporting Services:	
Management & general	320,257
Fundraising	5,170
Payments to Affiliated Organizations	15,610
	<hr/>
	\$3,456,260

2017-18 BOARD OF DIRECTORS

Dave Woody, President

Karen Geringer, Vice President

Josh Ravitch, Secretary

Derek Elenbaas, Treasurer

Michael Madden, Past President

Laura Alden

Emmy Boyette

Needham Bryan

LeeAnn Graham

Bill McNairy

Lia McNeilly

Natalie Murr

Christine Ryan

Join

To become a member:

- visit our website to join online
- call the office to have a membership form sent to you

Support

The Arc of the Triangle is funded through state and local funding, revenue generated from its programs and donations from Arc members, corporate and foundation grants, and state and federal employee workplace giving programs. The Arc also sponsors fundraising events to bridge the gap in funding support and to add new services.



OUR LOCATIONS:

Durham/Orange

1709 Legion Road | Suite 100
Chapel Hill, NC 27517
919-942-5119 | Fax 919-942-2119

Wake

5121 Hollyridge Drive | Suite 100
Raleigh, NC 27612
919-832-2660 | Fax 919-832-5446

www.arctriangle.org